

Message Text

PAGE 01 NATO 04524 271820Z

64

ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-04 INR-07 L-03 ACDA-05

NSAE-00 PA-01 SS-15 PRS-01 SP-02 USIA-06 TRSE-00

SAJ-01 NSC-05 EB-07 /070 W

----- 102880

R 271440Z AUG 75

FM USMISSION NATO

TO SECSTATE WASHDC 3250

SECDEF WASHDC

USDEPT OF COMMERCE WASHDC

LIMITED OFFICIAL USE USNATO 4524

E.O. 11652: N/A

TAGS: MARR NATO

SUBJECT: BURROUGHS FOLLOW-UP VISIT TO AMBASSADOR ON NICS TARE
CONTRACT AWARD

REFS: A. STATE 201959

B. USNATO 4478

C. USNATO 4446

D. BURROUGHS LETTER, 21 AUG 75, TO NICSMA

SUMMARY. AS FOLLOW-UP TO STAFF DISCUSSION 22 AUGUST WITH ILD (LOVE-
LAND AND MULLEN), BURROUGHS REPS VISITED WITH AMBASSADOR BRUCE
25 AUG 75 (REFS B AND C). THEY MADE SAME POINTS REPORTED IN REF B,
AND AFTER EXTENDED EXCHANGE THE MATTER WAS LEFT ON THE SAME BASIS
AS INDICATED IN REF B, I. E., THAT THE NEXT STEP ON BURROUGHS' COM-
PLAINT WOULD BE THE NICSMA RESPONSE TO THE BURROUGHS LETTER
(REF D). END SUMMARY.

1. BOTH ROGERS, BURROUGHS LOCAL REP, AND PAFORT, MARKETING
MANAGER FROM PAOLI, PA., MET WITH AMBASSADOR BURCE IN ORDER TO
REAFFIRM THEIR VIEWS ON THE COMPLAINTS THEY HAD MADE CONCERNING
NICSMA'S BID EVALUATION IN REF D.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 NATO 04524 271820Z

2. THEY FRANKLY NOTED THAT THEIR DIFFICULTIES
STEMMED IN LARGE PART FROM : (A) FACT THEIR BID SPECIFICALLY STATED
THEIR NON-COMPLIANCE WITH THE ADMINISTRATIVE CLAUSES OF THE IFB,
AND (B) THEIR CONCERNS AS TO UNFORESEEABLE BASIC CHANGES IN THE

NATO STRUCTURE WHICH MIGHT EFFECT THE VALIDITY OF THEIR BID OR THE CONTRACT. THEY APPARENTLY HOPED, HOWEVER, THAT BY TAKING ISSUE WITH WHAT THEY REGARDED AS A SPECIFICATION IMPOSSIBLE OF ACHIEVMENT CONCERNING THE TARE AIR CONDITIONING REQUIREMENTS; THEY COULD HAVE ALL BIDS CANCELLED AND HAVE ANOTHER CHANGE IN A POSSIBLE CALL FOR NEW BIDS.

3. AFTER LISTENING CAREFULLY AND GIVING THE VISITORS OPPORTUNITY TO EXPRESS ALL ASPECTS OF THEIR CASE, AMBASSADOR BRUCE NOTE THERE WAS NO BASIS UNDER AGREED NATO RULES FOR ANY SPECIFIC STEP BY USNATO. HOWEVER, WE WILL BE WATCHING WITH INTEREST FOR NICSMA'S OFFICIAL REACTION TO THE BURROUGHS LETTER.

4. ACCORDINGLY, THE SITUATION REMAINS THE SAME AS REPORTED IN REFS B AND C AND AS CONCURRED IN REF A.
BRUCE

LIMITED OFFICIAL USE

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 18 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975NATO04524
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: n/a
From: NATO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750897/abbrzlpw.tel
Line Count: 74
Locator: TEXT ON-LINE
Office: n/a
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: A. STATE 201959 B. USNATO 4478 C. USNATO 4446 D. BURROUGHS LETTER, 21 AUG 75, TO NICSMA
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 30 APR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 APR 2003 by BoyleJA>; APPROVED <01 MAY 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BURROUGHS FOLLOW-UP VISIT TO AMBASSADOR ON NICS TARE CONTRACT AWARD
TAGS: MARR NATO
To: STATE
SECDEF
USDEPT OF COMMERCE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006